



TURNKEY PROFESSIONAL DEVELOPMENT



TOP-RATED PROGRAMS FOR EVERY TENURE

Our turnkey professional development programs are customized to the needs of high-performing professionals and cover key leadership and business development competencies necessary to achieve successful, fulfilling careers. Potential training topics include:

- Becoming A Business Builder
- Personal Branding & Executive Presence
- Building & Maintaining Your Professional Network
- Communication Skills & “Owning The Room”
- Creating & Implementing Personal Action Plans
- Cross Marketing: Hunting In Packs
- Diversity For Competitive Advantage
- Law Firm Economics: The Business of Law
- Managing Self, Others & Projects
- Maximizing Existing Client Relationships

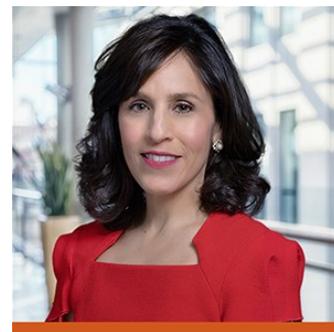
DELIVERED BY EXPERIENCED COACHES & ADVISORS



Precious Williams Owodunni
CEO & Founder

Yale/Yale Law School
Goldman Sachs Vice President
Investment Banking & Private Equity
Corporate Board Member

MEET PRECIOUS



Rosa Maria Villagomez, JD
Coach & Strategy Consultant

Stanford/St. Mary's Law School
Senior Litigation Counsel, Shell Oil Company
Head of Litigation, Eaton & Cooper Industries
Non-Profit Board Member

MEET ROSA MARIA



ASSOCIATE ACADEMY

For High-Performing Professionals



PROGRAM OVERVIEW

Your Turnkey Associate Academy Would Include

- Quarterly Programming To Maintain Momentum Amidst Busy Schedules
- Small Group Coaching To Foster A Sense Of Community And Promote Peer-to-Peer Knowledge Sharing
- Combination Of On-Demand Training & Coaching On Leadership & Business Development Topics
- Feedback Gathering After Each Activity & Monthly Reporting To Company Leaders & Working Group

Premium Enhancement:

- Online courses
- StrengthsFinder Focus For Kickoff Workshop

ILLUSTRATIVE APPROACH

Quarterly Touchpoints Over 12 Months

Timing	Activity
Onboarding	Participant Onboarding Survey
Quarter 1	Kickoff Training Workshop
Quarter 2	<i>4-Week Combination:</i> Virtual Small Group Coaching & On-Demand Learning
Quarter 3	<i>4-Week Combination:</i> Virtual Small Group Coaching & On-Demand Learning
Quarter 4	Report Out & Accountability Session

Optional Enhancements Can Provide Additional, Individualized Support

Post-Workshop Office Hours

60-minute, come and go virtual office hour session provides access to Mountaintop Coach following a training workshop

Individual Coaching Sessions

Participants can receive a one-on-one coaching session to discuss their goals and provide a space for individualized support

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ASSOCIATE ACADEMY WITH SPONSORSHIP

For High-Performing Professionals



PROGRAM OVERVIEW

Your Turnkey Associate Academy With Sponsors Would Include

- Training For Sponsors On Best Practices For Supporting Protégés
- Building Community Among Protégés & Sponsors During Kickoff
- Structure & Accountability Via Periodic Check Ins And Final Report Out
- Quarterly Programming To Maintain Momentum Amidst Busy Schedules
- Small Group Coaching To Foster A Sense Of Community And Promote Peer-to-Peer Knowledge Sharing
- Combination Of On-Demand Training & Coaching On Leadership & Business Development Topics
- Feedback Gathering After Each Activity & Monthly Reporting To Company Leaders & Working Group

ILLUSTRATIVE APPROACH

Quarterly Touchpoints Over 12 Months

Timing	Activity
Onboarding	Protégé Onboarding Survey
Quarter 1	Sponsor Training, Including Development Of 12-month Activity Calendar Sponsor/Protégé Kickoff Training Workshop
Quarter 2	Sponsor Check-In, Accountability & Support Session Protégé 4-Week Combination: Virtual Small Group Coaching & On-Demand Learning
Quarter 3	Protégé 4-Week Combination: Virtual Small Group Coaching & On-Demand Learning
Quarter 4	Sponsor/Protégé Report Out & Accountability Session

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Post-Workshop Office Hours

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Individual Coaching Sessions

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LEADERSHIP & BUSINESS DEVELOPMENT ACADEMY

For Senior Professionals



PROGRAM OVERVIEW

Your Turnkey Leadership & Bus Dev Academy Would Include

- Deep Dive, Senior Professional-Level Exploration Of Key Leadership & Business Development Topics
- Focus On Developing Cross-Selling Relationships
- Advise Group Training Because Senior Professionals Less Likely To Embrace Group Coaching
- Feedback Gathering After Each Activity & Monthly Reporting To Company Leaders & Working Group

Premium Enhancement:

- StrengthsFinder Focus For Kickoff Workshop

ILLUSTRATIVE APPROACH

Quarterly Touchpoints Over 12 Months

Timing	Activity
Onboarding	Participant Onboarding Survey
Quarter 1	Kickoff Training Workshop
Quarter 2	Training Workshop
Quarter 3	Training Workshop
Quarter 4	Report Out & Accountability Session

Optional Enhancements Can Provide Additional, Individualized Support

Post-Workshop Office Hours

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LEADERSHIP & BUSINESS DEVELOPMENT ACADEMY WITH SPONSORSHIP

For Senior Professionals



PROGRAM OVERVIEW

Your Turnkey Leadership & Bus Dev Academy With Sponsors Would Include

- Training For Sponsors On Best Practices For Supporting Protégés
- Building Community Among Protégés & Sponsors During Kickoff
- Structure & Accountability Via Periodic Check Ins And Final Report Out
- Deep Dive, Senior Professional-Level Exploration Of Key Leadership & Business Development Topics
- Focus On Developing Cross-Selling Relationships
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ILLUSTRATIVE APPROACH

Quarterly Touchpoints Over 12 Months

Timing	Activity
Onboarding	Protégé Onboarding Survey
Quarter 1	Sponsor Training, Including Development Of 12-month Activity Calendar Sponsor/Protégé Kickoff Training Workshop
Quarter 2	Sponsor Check-In, Accountability & Support Session Protégé Training Workshop
Quarter 3	Protégé Training Workshop
Quarter 4	Sponsor/Protégé Report Out & Accountability Session

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